

## **ANNEX C QUOTES BY DIGITAL SIGNING APPLICATION PROVIDERS**

### Quote by Mr Nick Van Breda, Regional Vice President, Asia for DocuSign

“DocuSign is proud to have existing partnerships with many businesses in Singapore to help them manage their electronic agreements. This robust partnership with GovTech allows us to expand further the ability to sign digitally in regulated industries. We are glad to play our part in assisting the nation in digitising and automating the most regulated use cases across banking, healthcare and insurance. As Singapore makes great strides forward in its digital transformation efforts, this partnership helps our customers improve their customer experience, as well as save time and money spent on manual agreement processes. For Singapore citizens, it is now even easier to digitally process regulated documents anytime, anywhere.”

### Quote by Koh Soon Yong (许顺荣), Vice President, Sales Asia for Kofax

“We applaud GovTech’s initiative to provide a digital ecosystem that facilitates a trusted environment where consumers and businesses can carry out their transactions electronically, securely and conveniently. Kofax is excited to be part of this initiative to support organisations in Singapore with our digital signing technologies. This will enable organisations to offer a secure and convenient platform to streamline the signing process for business transactions especially in an environment where physical meetings can be challenging. Digitisation is a crucial element for organisations to ensure business continuity and preserve strong customer relationships especially in this new normal. Kofax will continue to provide our customers with the right solutions for their digital transformation needs while at the same time, support GovTech’s national digital identity programme to benefit Singapore Residents and businesses.”

### Quote by Benedict Lee (李家福), Regional Manager, Asia Pacific for iText

“iText Software is a proud partner of GovTech’s national digital identity (NDI) initiative. Working together with GovTech, iText has developed an SDK and example code to demonstrate the integration of an organisation’s document workflow with the NDI Hash Signing Service to allow digital signing of PDF documents in high volumes. By using the open source iText 7 SDK for creating and processing ISO compliant, secure PDF documents, customers can interface with the SingPass app and utilise secure, digitally signed PDFs in a modern, digitalised document workflow, a necessity in automated document management. Ultimately, businesses can benefit from growing their business with the NDI SingPass digital signing integration.”

### Quote by Simon Dale, Managing Director(东南亚区董事总经理), Southeast Asia, Adobe

“Adobe is excited to partner GovTech for “Sign with SingPass”. Not only does this enhance the last-mile citizen journey with agencies, businesses in the private sector – especially FSIs and telcos – will also be able to offer more secure and convenient processes for customers. This aligns with Adobe’s mission of delivering exceptional end-to-end digital experiences. From the introduction of the PDF in the 1990s, to unleashing it as an open standard in 2008, Adobe has been a trusted partner in document workflows that prioritise security, privacy, trust, and scalability. With Adobe Sign authorised for “Sign with SingPass”, we continue to

define how the world works with digital documents, and are excited to deliver on Singapore's Smart Nation vision together with GovTech."

Quote by Daren Leong (梁永贤, 区域总裁), APAC Sales Director and Managing Director, OneSpan

"Even in a world where many processes are going digital, government organisations still rely on pen and paper for a large number of transactions. By integrating electronic signatures into SingPass, this partnership will make it easier for organisations to go digital from start to finish."

Quote by Dr Ernie Teo, Co-Founder, (张锦瑞博士), Dedoco

"As a Singapore brand, we are pleased to incorporate NDI digital signing onto Dedoco's platform and to expand the applications we can bring to our clients and partners. Trusted digital signatures enabled through NDI also further strengthens our security and compliance features, and provides our users the assurance to move from paper to digital processes. We are excited to be part of GovTech's NDI and Smart Nation initiative, and to contribute to the government's push for digital transformation."

Quote by Edwin Lee, Head, Sales (李学伟, 销售总监), Netrust

"Netrust is the first Public Certification Authority (CA) in Asia and the only Accredited CA in Singapore. Established in 1997, it has been providing digital ID certificates widely used for secure authentication, secure VPN, secure email, digital signing and other applications. Netrust nSign solution suite enables strong Public Key Infrastructure (PKI) authentication and digital signing capabilities via web, desktop or mobile. Tightly integrated with "Sign with SingPass", Netrust nSign solution aims to enable businesses and their customers to digitally sign on any document using their SingPass Mobile."

Quote by Cheryl Tan (陈秀君, 总裁) CEO, Tessaract.io

"E-signing has been widely accepted by a number of financial organisations for many years now, and the "Sign with SingPass" feature will provide that additional layer of security and assurance to businesses who have been hesitant before. As a software provider that works heavily with legal, accounting and compliance industries, we are thrilled to be part of this launch. We see this as a great opportunity for our clients and professional firms to enhance their service offerings and be more productive and competitive in today's global market. Such a move will catalyse efforts towards our Smart Nation Initiative and greatly encourage businesses and individuals to go fully digital."